

## **Assessment Report**

Presented to

### Taizhou Fiy Electric Co., Ltd.

### 台州丰赢电气有限公司

Gold Supplier & Assessed Company	Self-owned Wholly Owned Shareholder/Partner
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner
	Chengyu Science and Technology Industrial Park, Sihou,
Company Address	Datian Street, Linhai City, Taizhou City, Zhejiang Province,
	China
City / Country:	Taizhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	fiyele
Gold Supplier Company Name:	Taizhou Fiy Electric Co., Ltd.
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Service Provided by TÜV Rheinland







**Assessment Report** 

Report Number:	20998775_T	Assessment Type	Trading Assessment
Date of Assessment:	23/Jan./2021	Report Date:	23/Jan./2021
Assessor's Name:	Jhonson Zhang	Validity Period:	24/Jan./2021 23/Jan./2022
Reviewed By:	Lihua Wu	Online Verification:	http://assessed-suppliers.chn.tuv.com

Report No.: 20998775\_T

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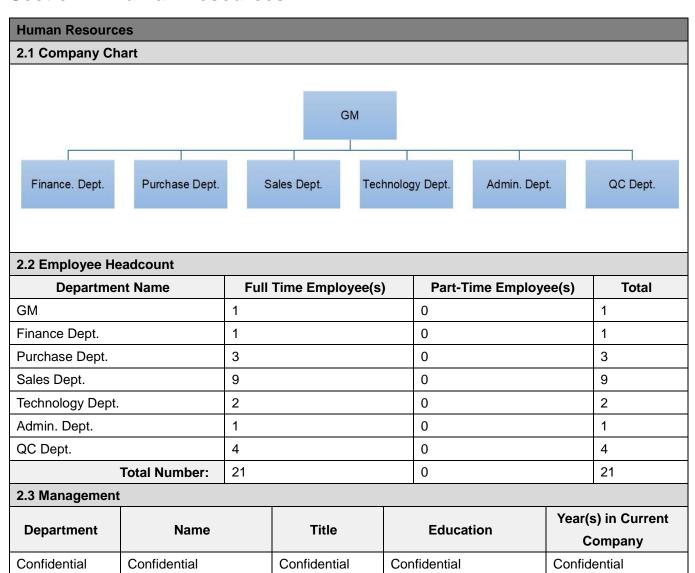
## **Section 1: Company Overview**

Company Overview							
1.1 Legal Validity							
Does the company have a	⊠ Yes □ No	Business License	91331021MA2HJ7Y				
valid business license?	☐ 103 ☐ 1 <b>10</b>	Number:	13U				
Year Established:	16/Sep./2020	Validity Period:	16/Sep./2020				
real Established.	10/000.72020	validity i criod.	31/Dec./2049				
Export Experience:	1 year	Industry	1 year				
	. ,	Experience:	, <b>,</b> , , , , , , , , , , , , , , , , ,				
	First Room on the Right, Room 1	06, Science and Techn	ology Innovation				
Registered Address:	Service Building, Science and T	echnology Industrial Z	one (Wujiaduan),				
	Chumen Town, Yuhuan City, Taizl	hou City, Zhejiang Prov	vince, China				
Company Address:	Chengyu Science and Technolog	y Industrial Park, Sihou	ı, Datian Street,				
Company Address.	Linhai City, Taizhou City, Zhejiang	g Province, China					
Annual review conducted by			Market Supervision				
the Industrial & Commercial		Reviewed By:	Administrative of				
Bureau?			Yuhuan Municipality				
Registered Capital:	RMB 300,000						
Corporate Representative:	Mr. Zhien Lin						
Industry:	Lights & Lighting						
Business Type:	☐ Manufacturer ☒ Trading Company ☐ Manufacturer & Trading						
визинеза туре.	Company						
	Private Owner P	ublic Company [	Joint Venture				
Type of Ownership:							
	Stated Owned S	ole Proprietorship	Other				
Products /Service:	Solar lights; Smart lights; Decora	tive lights; UV lamps; S	Solar power				
1.2 Company Building Informat	ion						
Certification Type:							
☐ Land Certification ☐ Re	al Estate Certification	se Agreement 🛛 🖂 F	actory Officer Claimed				
Total Building Size: 1,600	<u>) m²</u>						
Office Size: 260	m <sup>2</sup>						

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#### **Section 2: Human Resources**



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## **Section 3: Current Export Situation**

Current Export Situation									
Th	ere is/are9	foreign tradin	g	employee	(s) in the cor	npany.			
	Working Experience	Headcount			epted Juage	Listening & Speaking		Reading & Writing	
	Over 30 Years 0 English					YES	١	/ES	
	21-30Years	0		Japanese	9	YES	١	/ES	
	11-20 Years	2		N/A		N/A	١	N/A	
	6-10 Years	2		N/A		N/A	١	N/A	
	2-5 Years	5		N/A		N/A	١	N/A	
	Less than 2 years	0		N/A		N/A	١	N/A	
Do	es the company have a v	alid export license	?		Yes	⊠ No			
Ex	port License Registration	n No.:			N/A				
To	al Revenue (Previous Y	ear):			Confidentia	ıl			
To	al Export Revenue (Previ	ous Year):			Confidentia	ıl			
Es	timated Export Revenue (	Current Year):			Confidentia	ıl			
Tra	ade Agents Employed Ove	erseas:			☐ Yes ☐ No				
Ne	arest Port:				Ningbo Port, Shanghai Port				
Ac	cepted Payment Terms					⊠ CIF	$\boxtimes$	] EXW	
Ac	cepted Payment Type:				<ul><li> L/C</li><li> Cash</li><li> Paypal</li></ul>	<ul><li></li></ul>		⊠ Credit ( ⊠ Money	
Αv	erage lead time from prod	luct order confirma	ati	ion to proc	oduction delivery (products exiting the factory):				
	Product 0	Category			N	Num Unit			
So	lar lights				30		days	5	
Sn	nart lights				30		days	S	
De	corative lights				30		days	S	
U٧	lamps				30		days	S	
So	lar power				30		days	S	
Αv	erage Sampling Time								
	Product C	Category				Lead <sup>-</sup>	Time		
N/	A				N/A				
Th	e Shortest Sampling Time	)							
	Product C	Category				Shortest L	ead T	ïme	
N/	4				N/A				

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## **Section 4: Export Business Capacity**

Export Business Capacity								
4.1 Market Distribution	4.1 Market Distribution (Previous 12 Months)							
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)					
North America	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	12					
South America	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	5					
Eastern Europe	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	2					
Southeast Asia	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	3					
Africa	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	3					
Oceania	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	7					
Mid East	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	3					
Eastern Asia	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	5					
Western Europe	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	30					
Central America	Solar lights; Smart lights; Decorative lights; UV lamps; Solar power	Confidential	3					

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	Solar li	ghts; Smart lights;			
Northern Europe	Decora	ative lights; UV lamps; Solar	Confidential		6
	power				
	Solar li	ghts; Smart lights;			
Southern Europe	Decora	ative lights; UV lamps; Solar	Confid	lential	3
	power				
	Solar lights; Smart lights;				
South Asia	Decora	ative lights; UV lamps; Solar	Confidential		3
	power				
	Solar li	ghts; Smart lights;			
Domestic Market	Decora	ative lights; UV lamps; Solar	Confidential		15
power					
4.2 Main Clients					
Client Name		Main Product(s)		Tota	l Revenue (%)
Confidential		Confidential		Confidential	

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# **Section 5: Quality Assurance**

Quality Ass	urance	•							
5.1.1 Quality Management System Certification									
Certification	on	Certified By	Certificat	e No.	Business Scope	Validity Date			
N/A		N/A	N/A	A N/A N/A					
5.1.2 Produc	ct Cert	ification							
Certification	ertification Certified By Certificat			e No.	Product Name & Model No.	Validity Date			
N/A		N/A	N/A		N/A	N/A			
5.2 Testing	Repor	t							
Certification	on	Certified By	Certificat	e No.	Product Name & Model No.	Validity Date			
N/A		N/A	N/A		N/A	N/A			
5.3 Supplier	Mana	gement							
Item		Content			Observations /Commen	ts			
5.3.1		s the company have a olier assessment prod							
5.3.2	upda	s the company have a ated list of approved oliers?	an						
5.3.3	and	the company establishmented a standard edure for purchasing ew and approval?	lard		with written standard procedures with written procedure but lack of				
5.3.4	Does the company keep its			<ul> <li>Yes, assessment reports are available for more than 3 years</li> <li>Yes, assessment reports are available for the last 1-3 years</li> <li>Yes, assessment reports are available for the previous</li> <li>12 months</li> </ul>					
5.3.5	Are the company's purchasing document includes all the information required								

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Yes, with clear standard and written inspection records Is there a procedure to conduct Yes, with inspection records but no procedures

5.3.6	random product inspections after	Yes, with inspection records but no procedures
5.5.0		Yes, with procedures but no inspection records
	final packaging?	No, inspections are not necessary
5.4 After Sa	ales Service	
Item	Content	Observations /Comments
		Yes, with a standard feedback form and records
	Is customer feedback, including	Yes, with a standard feedback form but no
5.4.1	5.4.1 complaints, clearly recorded and	records
	maintained?	Yes, with records but no standard feedback form
		☐ No
		Yes, with clear procedures and written records
5.4.2	Are there any clear procedures for	Yes, with clear procedures but no written records
5.4.2	handling customer complaints?	Yes, with written records but no clear procedures
		☐ No
5.4.3	Is there a closed-loop corrective action	
5.4.5	system in place?	☐ No
		Yes, with procedures to trace raw materials
F 4 4	Can finished/packaged products be	Yes, main raw material can be traced
5.4.4	traced by lot identification to the appropriate raw material test reports?	□ No, only the production date can be traced
		☐ No
5.4.5	Is there a product alert and recall	Yes
5.4.5	procedure?	⊠ No

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## Section 6: R & D Capacity

R&D Capacity	R&D Capacity							
6.1 Current Situat	6.1 Current Situation							
There is/are2	There is/are R&D engineer(s) in the company.							
Education Level	Headcount			Work	k Experience		Headcount	
Doctorate	0			Over 3	0 Years	0		
Post-Graduate	0			21-30 \	Years	0		
Graduate	0			11-20 Y	/ears	0		
Junior College	2			6-10 Ye	ears	1		
Technical School	0			2-5 Yea	ars	1		
High School	0			Less th	nan 2 years	0		
Patent Situation	·							
Patent No.	The Name of th	e Patent		Th	e Patent Type		Available Date	
N/A	N/A		N	//A			N/A	
Brand Situation								
Registration/ap	Brand Name	For Appro	oval to	Use	Validity Data		Dof	
plication No.	Brand Name	Go	ods		Validity Date	Ref.		
N/A	N/A	N/A			N/A	N/A		
The Average Time	For New Products L	aunched	_					
P	roduct Category		Lead Time					
Solar lights			3 months					
Smart lights			2 months					
Decorative lights			1 month					
UV lamps			1 month					
Solar power			2 m	onths				
	For A New Item Lau	nched						
	roduct Category		45 1		Shortest Lead	Time		
Solar lights	· · · · · · · · · · · · · · · · · · ·		15 d					
Does the company provide ODM service for			∑ Yes					
others?  Are there relevant design input/output, review, and				)				
verification documents available for the assessment				es				
company?				)				
Based on inspection, are R & D employees equipped				es				
•	cialized equipment?	- 1	⊠ No					
	I key equipment used:		N/A					

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Do R& D employees use any specific software for designing new products?	
If yes, please list the main software used:	CAD, Pro-E, Ug, Solidworks
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<ul><li>Yes, with clear written instructions</li><li>Yes, without written instructions</li><li>No</li></ul>
Have the designed products been internal verified or validated?	Yes, with clear written records Yes, only part written records Yes, without written records No
Have the designed products been tested by a third-party inspection body?	<ul><li>☐ Yes, all designed products have been tested</li><li>☐ Yes, only part of designed products have been tested</li><li>☐ No</li></ul>
Are the designed products confirmed by the customers?	<ul> <li>☐ Yes, all designed products have been confirmed</li> <li>☐ Yes, part of designed products have been confirmed according to client's requirements</li> <li>☐ No</li> </ul>
Does the company has qualification requirements for designers?	Yes, with written job description Yes, without written job description No, but at least two years design experience is needed No
Are the designers' qualifications recognized by the company?	<ul><li>✓ Yes, with written records</li><li>✓ Yes, without written records</li><li>✓ No</li></ul>
What level of design services are provided?	<ul> <li>☑ Only add logo/change color/material</li> <li>☑ Sample processing</li> <li>☑ Graphic processing</li> <li>☑ Create an entirely new product</li> </ul>
6.2 R&D Real Case Description	
Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential
Order's Requirement Description:	Confidential
6.3 Design Process (Confidential)	
6.4 Design Devices (N/A)	

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## **Section 7: Company Development / Expansion Plans**

Company Development / Expansion Plans						
Item	Company Development Action	Timeframe				
1	The organization is going to develop more products and markets	Within one year				

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#### Section 8: Certification & Photos

#### **Certification & Photos**

**Certification & Photos -- Business License** 



# Certification & Photos -- Permit for Opening Bank Account



Patent Photos (N/A)

**Product Certification Photos (N/A)** 

**Quality Management System Certification Photos (N/A)** 

**Testing Report Photos (N/A)** 

**Trademark Photos (N/A)** 

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## **Section 9: Company and Product Samples**

#### **Company and Product Samples**

#### **Company Gate**



#### Office



Office



Warehouse



**Product Sample** 



**Product Sample** 



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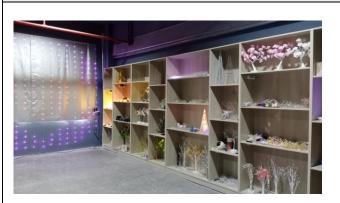
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#### **Product Sample**



**Product Sample** 



**Product Sample** 



**Product Sample** 



**Product Sample** 



**Product Sample** 



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#### **Product Sample**





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## **Section 10: Competitive Advantages**

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10.1 Product Group Capacity							
10.1.1 Products Sold (Within12	lonths)						
Products Name	Qua	antity			Revenu	ue (USD)	
Confidential	Confidential				Confidential		
10.1.2 Suppliers Cooperated Wit	h (Within12 Mont	ths)		•			
No. of cooperation suppliers (total)			Confid	ential			
No. of suppliers (which cooperated	over 2 times)		Confid	ential			
No. of provinces which cooperation	suppliers belong	to	Confid	ential			
Would the company like to provide	design solution		⊠ Ye	S			
service for integration project?			☐ No	)			
If yes, these projects include			Confid	ential			
Would the company like to provide a total solution for purchasing?			∑ Ye ☐ Pa ☐ No	rt,			
If yes, please describe it			Confid	ential			
10.1.3 Real Case Description:							
Customer Name			Confid	ential			
Customer Country			Confid	ential			
Customer Region			Confid	ential			
Products Category			Confid	ential			
Order Value (USD)			Confid	ential			
Order Processing Process			Confid	ential			
Customer's Feedback			Confid	onfidential			
10.2 Real Case for Lower MOQ	& Lead Time						
Products Name	MOQ (Wi	thin 12	2 Month	s)	Lea	d Time	
Confidential	Confidential				Confidential		
10.3 Real Case for Large Contr	act & Lead Time	•					
Products Name	Order (Wi	ithin 12	2 Month	s)	Lea	d Time	
Confidential	Confidential				Confidential		
10.4 Overseas After Sales Serv	ice Capacity						
10.4.1 Do you have an overseas	Yes						
onsite service center?							
10.4.2 If yes, what onsite after-			otion	Evid	once provided	Solf description	
sales services are included			ation Evidence- provided Self-description			Sell-description	
Equipment -installation,  maintenance and other services  N/A				N/A		N/A	
Technical advice	☐ Yes ☐ No	N/A		N/A		N/A	
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Personnel training	☐ Yes ☑ No	N/A	N/A	N/A			
Other: N/A		N/A	N/A	N/A			
10.4.3 Average response time	24 hours						
10.5 After-sales service capacity							
<b>10.5.1</b> The Average Guarantee Time							
Product Category		Guarantee Time					
Solar lights	1 year						
Smart lights	1 year						
Decorative lights		1 year					
UV lamps		1 year	1 year				
Solar power		1 year	1 year				
10.5.2 The Longest Guarantee Time							
Product Category		Guarantee Time					
Solar lights		1 year					
10.5.3 Does the company accept small							

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## Section 11: Service capabilities

11.1 Experience with large-scale procurement contracts								
11.1.1 Have you had a procureme	ent contract with a	Yes						
Fortune 500 company?		⊠ No						
11.1.2 The country/region of your	11.1.2 The country/region of your overseas service center							
Country/Region		N/A						
11.2 Overseas showroom								
11.2.1Do you have an overseas	showroom?	Yes						
11.2.100 you have an overseas	SHOWIOUH!	⊠ No						
11.2.2 The country/region of your overseas showroom								
Country/Region		N/A						
11.3 Offline trade show								
Have you participated in offline t	rade shows?	☐ Yes ☐ No						
Tradeshow name	N/A		Official images from the trade show					
Date attended	N/A		N/A					
Host Country/Region	N/A							

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## Section 12: Supply chain capability

12.1 Centralized procurement	
In the past 12 months, have you sold products from	
at least three sub-categories?	☐ No
12.2 Overseas warehouse	
Do you have an overseas warehouse?	☐ Yes ☐ No
Country/Region	N/A

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